



Fortune 500 Industrial Equipment Manufacturer

Verusen helps identify **\$20.9M** in *savings* opportunities *without increasing risk*

Customer Challenges

- Decentralization allowed for **unstandardized data practices**
- Little to **no inventory visibility** across multiple sites
- Procurement lacked insights** to effectively manage spend
- Inability to identify **duplicate materials** and excess materials
- Multiple ERP instances** led to disjointed process management

Verusen's Solution

- All MRO data now harmonized in a **single platform**
- Established cross-site visibility** to on-hand inventory
- Procurement insights now all for **rationalization of spend and price** with core suppliers
- 2,000+ potential duplicate materials** identified
- Cost savings and cost avoidance opportunities by **revamping outdated stocking policies**

KEY RESULTS



\$20.9M

Identified reduction opportunities



~2,000

Materials identified at risk of stockout



\$55K/hr

in verified reductions in first 6 months



800+

Material stocking policies updated

"It gives me everything in one place to review stocking levels. It gives me everything in one place to review stocking levels, and I don't have to manage multiple screens. It's exactly what I need."

- Maintenance Engineer