







# VERUSEN | Comparison

**Verusen simplifies the data complexity of materials supply, creating resilient, agile and adaptable supply ecosystems.**

Verusen's advanced AI provides complex global supply chains 'Material Truth' to breakdown organizational silos and harmonize disparate data, giving you trust that you will have what you need, where you need it, when you need it for a perfect balance of capital and risk.

		Legacy Approaches
 Simplicity	1 Platform	5-7 Projects
 Time to Value	90 days	24+ Months
 Kick-off Length	30 days	6+ Months
 Internal Resources	2-3 resources 2-4 hours/week	5+ resources 30+ hours/week
 Profitability (3-year NPV)	8.3X	2.5X

## Material Truth™

The verification of materials, human, and predictive intelligence, optimizing your supply ecosystems to have the right materials, at the right place, at the right time



Simplicity	A single, simple, easy-to-use platform that does not require a heavy lift from your IT resources	Often requires multiple projects or steps that you will likely have to repeat again in the future
Speed	Fully implemented and delivering demonstrable value within the first 90-days	Slower implementations, often taking 18 to 24 months just to be implemented
Sustainability	Our 'always on' platform continues to deliver insights and recommendations indefinitely, creating a perpetually optimized and harmonized supply	Data starts to decay within weeks of implementation and is typically 'dirty' within 3-6 months, leading to additional project needs that are temporary fixes
Data Cleanse	<u>NOT REQUIRED</u> - Verusen's AI digests and understands your materials data in its current state, so you don't need to waste time or resources manually cleansing data. As the AI continues to learn, the data corrects itself over time	<u>REQUIRED</u> - For companies to fully optimize and harmonize their materials data, the legacy approach requires a clean and accurate database. Once materials have been confirmed, recommendations can be made
Cost	Affordable and realistic, proving its value year after year	Often are very costly and yield short-term results
Support	Dedicated team throughout implementation, and account + customer success management providing continual, ongoing support	Off-shore 3rd party implementation with no ongoing support provided
Ease of Integration	Vertical and system agnostic, integrating and meeting you wherever you are in your data or digital transformation journey	Presents many obstacles and requires heavy lifting from your internal teams for integrations or timely customizations
Risk Mitigation	Analyzes historical data, providing inventory recommendations to increase and decrease stock levels to better avoid outages. Verusen also identifies potential duplicate groups, offering users the ability to find needed parts within their own network rather than waiting on potentially lengthy lead times from suppliers	Because these data projects cannot understand the context of materials, they do not provide trusted recommendations to mitigate your risks