# Global CPG organization

Verusen helps Top 10 Global CPG organization identify \$100M in working capital reduction opportunity across its six global zones over the next 24-36 months



### KEY RESULTS



## \$100M

Global Working Capital Optimization Opportunity in 24-36 months



### **8X**

Return On Investment in 3.8 months



## **\$20M**

Verified Inventory Reduction opportunity in less than 90 days



20%

Impact on working capital in year 1

#### **Our Client**

Our client is a Top 10 CPG organization with global operations in over 100 countries.

### **Key Business Needs**

- Reliability & MRO: Extend beyond BI and integrate actionable insights into operations
- **Technology:** Find solutions to improve maintenance performance and time to resolution
- Data & Analytics: Improve the quality of inventory data for their internal data catalog
- **Procurement:** Reduce duplicate spend across business units
- Global Maintenance: Drive consistency in inventory management & process across all regions

### **Business Challenge**

Our client embarked on a strategic journey, engineering reliability throughout every stage of its business. With requirements ranging from improving asset reliability, to increasing productivity and driving cost savings, the company needed a solution that could provide visibility into materials inventory across disparate data and systems while creating organizational alignment.

### **Solution**

With a focus on delivering immediate and sustainable business outcomes, Verusen optimized inventory across multiple regions to reduce costs, improve maintenance performance and drive optimized procurement. By developing custom use cases, Verusen created organizational alignment and engineered reliability, identifying \$100M in working capital reduction opportunities over the next 24-36 months.